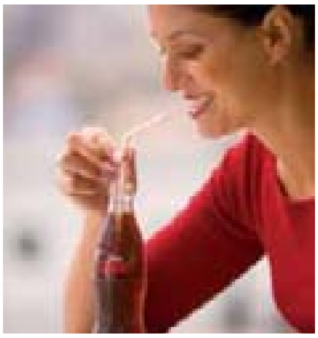
Fact Book

November 2007

COCA-COLA AMATIL

Contents


PERONI

Goulburn Valley
NATURE'S FINEST
Two Fruits
in Juice


Fanta

Sweet As
L&P
SUGAR FREE
LEMON & PAEROA

NEW
POWERADE
ISOTONIC


zero

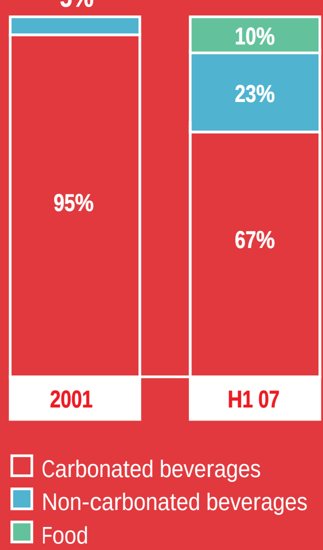
About CCA

CCA is one of the largest premium branded beverage and food companies in the Asia-Pacific region and one of the world's top 5 Coca-Cola bottlers. CCA operates across 5 countries — Australia, New Zealand, Indonesia Fiji and Papua New Guinea. CCA divested its South Korean business in October 2007. CCA has access to 230 million consumers through over 500,000 customers. In the past 5 years CCA has diversified its portfolio of products to include water, sports drinks, energy drinks, fruit juices, coffee, ready-to-drink teas and packaged ready-to-eat fruit and vegetable products. In August 2006, CCA established the Pacific Beverages joint venture with SABMiller, the world's second largest brewer, to distribute SABMiller's premium beer brands in Australia and New Zealand. Pacific Beverages also distributes the brands of premium spirits distributor Maxxium in Australia.

A broader premium portfolio.

Since 2001, revenue generated from non-carbonated beverages and food has grown from 5% to 33% of total revenue in half year 2007.

Revenue split



Highlights of the 2007 Half Year Results

Coca-Cola Amatil (CCA) delivered a record net profit after tax for the half year of $160.9 million, before significant items, representing an increase of $15.5 million or 10.7% over the first half of 2006. The interim dividend increased by 6.9% to 15.5 cents per share and is fully franked.

CCA's profit result has been achieved through the strong performance of the Australian and New Zealand beverage businesses and the continued recovery of the Indonesian business. This performance was driven by a combination of improved pricing and product mix and was achieved despite the continued impact of commodity input cost increases.

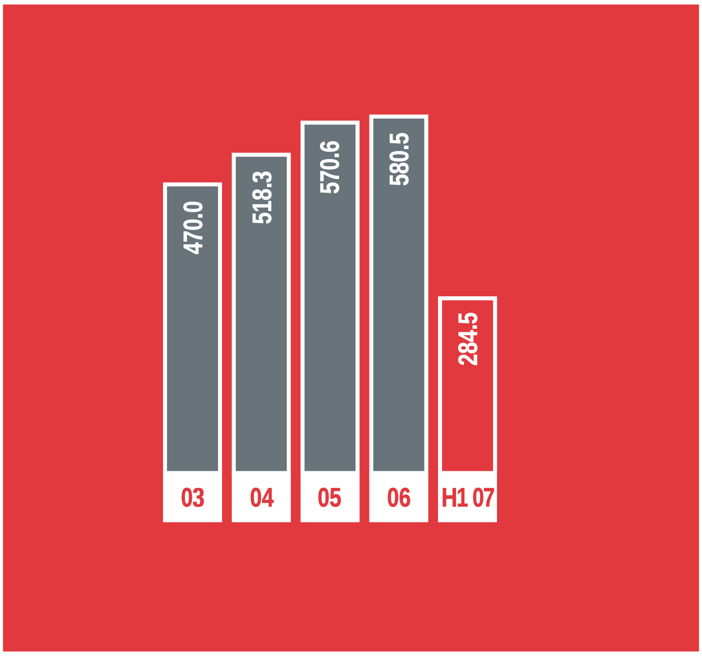
Commodity prices

Commodity input costs continued to impact on CCA's manufacturing cost base. Higher aluminium and PET resin prices drove an increase in beverage cost of goods sold of 9.6% for the first half, excluding South Korea. However, good price realisation and improved product mix enabled the recovery of most of these cost increases. CCA expects a reduction in the rate of increase of commodity input costs in the second half of 2007 and a further reduction into 2008.

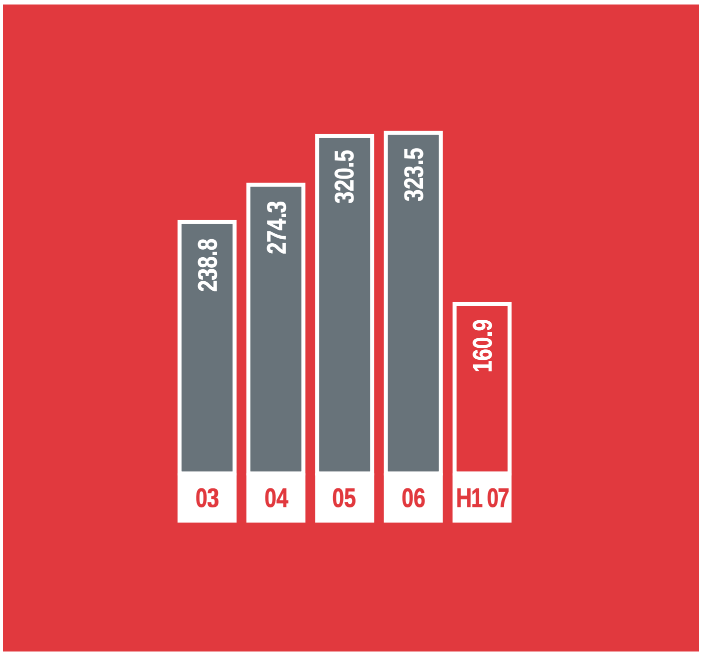
Pacific Beverages Joint Venture

Off a small base, Pacific Beverages Pty Ltd, the JV with SABMiller, increased premium beer volumes by over 50% from the prior year when the brands were managed under other distribution arrangements. The integration of the Maxxium sales force into CCA Australia has also been successfully completed with a

Earnings before interest and tax[1] ($AUD Million)



Net profit[1] ($AUD Million)



Note: All 2003 numbers prepared under AGAAP. All 2004–2007 numbers prepared under AIFRS.
1 Before significant items

combined sales force of over 180 people now focussed solely on servicing over 25,000 customers with a premium beverage brand portfolio of over 22 major brands in the non-alcoholic, premium beer, alcoholic ready-to-drink and spirits categories. Pacific Beverages delivered a small EBIT contribution to CCA, which was ahead of expectations.

Significant items

For the first half, CCA has taken an impairment charge of $25 million pre tax ($18.1 million post tax) against the carrying value of the South Korean investment in bottler's agreement based on a revised view of the long-term value of the business. CCA has also taken a net charge of $1.9 million (pre and post tax) in relation to the 2006 extortion attempt in South Korea. The total of these significant item charges is $26.9 million, or $20 million post tax. An insurance claim was made against the South Korean extortion attempt and was settled on 19 July 2007 for a total of $26.6 million. A final net payment of $14 million was received on 20 July 2007.

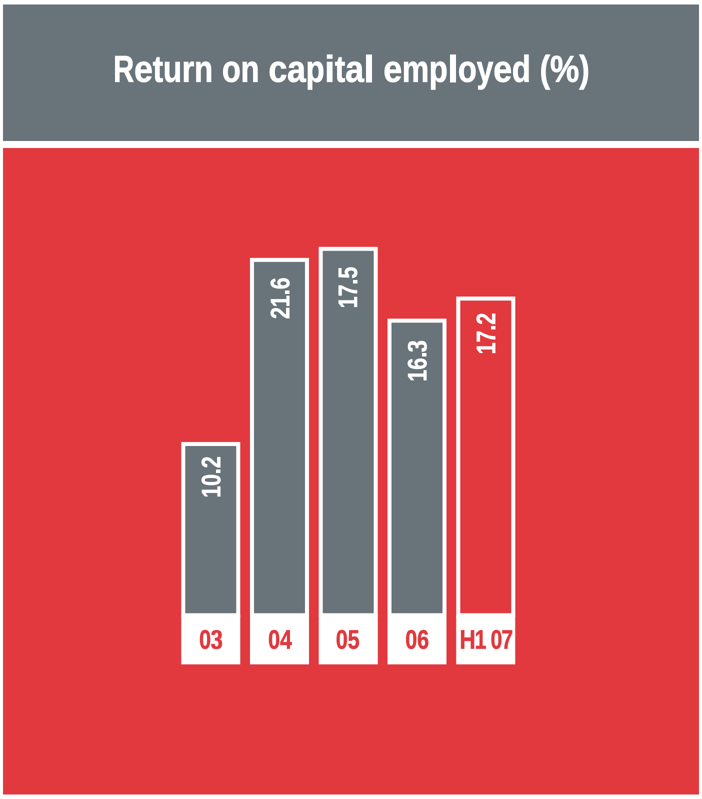
Other Highlights

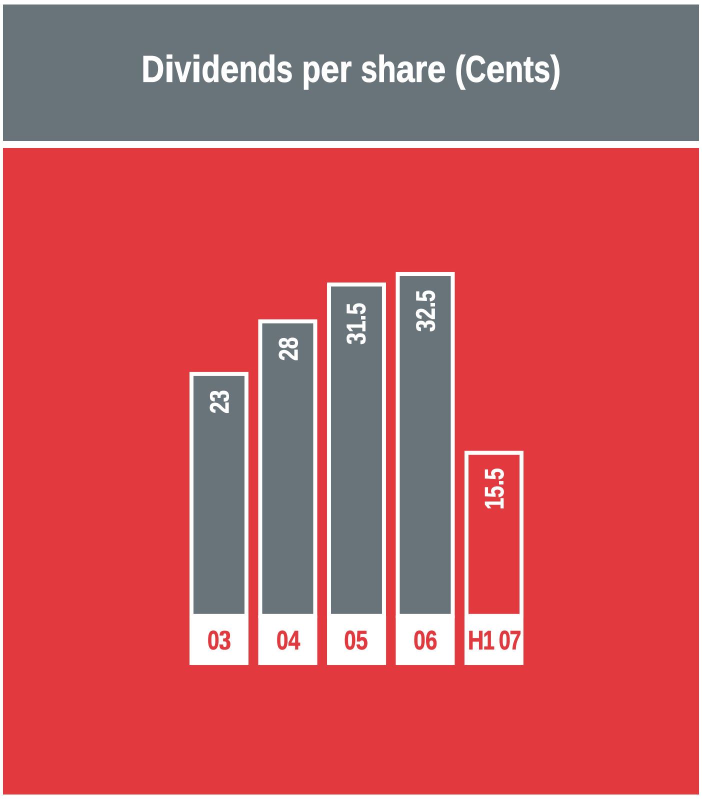
Jim Beam & Zero Sugar Cola

In a world first, Pacific Beverages has launched Jim Beam & Zero Sugar Cola in the second half, which is the first major new alcoholic beverage development arising from the Maxxium relationship. Jim Beam & Zero Sugar Cola targets the growing trend towards low carbohydrate alcoholic premium beverages, and initial feedback from customers and consumers has been very positive.

Divestment of South Korea

Subsequent to the end of the half year, CCA signed a formal Sale and Purchase Agreement with LG Household & Health Care Ltd (LGH&H) for the sale of the South Korean business. The sale was completed on 23 October 2007. The net consideration paid by LGH&H was $414 million.



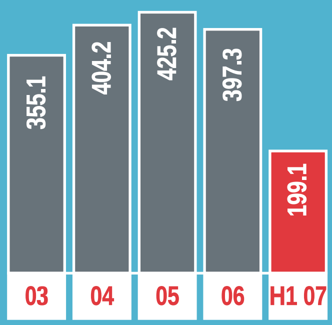


Review by Region

Australia

Australia delivered an excellent first half 2007 result with trading revenue increasing by 8.6% and revenue per unit case by 7.6% which drove a 7.2% increase in EBIT to $199.1 million. This strong result has been delivered despite the continuing impact on earnings of higher input costs, particularly higher aluminium and PET resin prices.

EBIT[1] $m



1 2006–2007 numbers based on new reporting segments announced on 25 July 2007.
2003–2005 numbers based on old segment reporting.

Product Launches

New Zealand & Fiji

New Zealand & Fiji delivered strong revenue growth of 8.7% and EBIT growth of 12.4% while generally holding volume in line with the first half of 2006, which was an excellent result given the business was cycling the successful launch of Coke Zero in the first half of 2006. This result was driven by the continued strong performance of Coke Zero and a number of successful new product launches.

EBIT $m

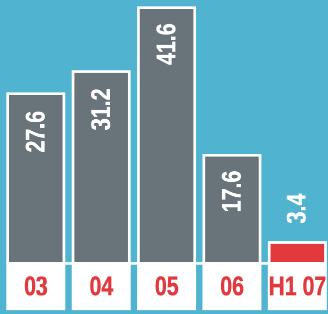
Product Launches

Note: All 2003 numbers prepared under AGAAP. All 2004–2007 numbers prepared under AIFRS.

Indonesia & PNG

The region recovered strongly in the first half to deliver excellent revenue growth of 18.4% on volume growth of 13.7%. This drove a four-fold increase in earnings to $3.4 million following a loss of $11.6 million in the first half of 2006 and was achieved by CCA's continued investment in new cold drink equipment and tailored customer programs during the period of reduced demand in 2006.

EBIT $m

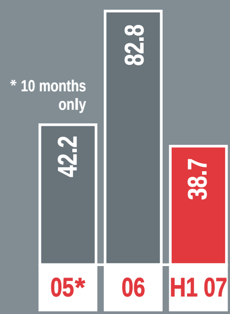


Product Launches

Food & Services

The recently formed Food & Services division comprising SPC Ardmona, Quirks Refrigeration, Neverfail and Grinders Coffee, delivered EBIT growth of 1.0% on a revenue increase of 7.9%. Despite the seasonal impact of the drought and the frost in 2006, SPC Ardmona delivered a solid increase in sales revenue of 5.7% as well as continued growth in EBIT.

EBIT[1] $m



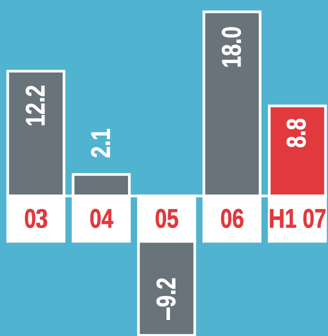
1 2006–2007 numbers based on new reporting segments announced on 25 July 2007. 2003–2005 numbers based on old segment reporting.

Product Launches

South Korea

The South Korean business delivered an improved earnings result with EBIT increasing by 8.6% to $8.8 million before significant items. Volume for the half declined by 6.1 million unit cases, or 9.9%, as a result of the continued impact of the 2006 extortion on Brand Coca-Cola volumes. The South Korean business was divested in October 2007 and is excluded from further analysis in this fact book.

EBIT[2] $m



2 Before significant items

Product Launches

CCA at a Glance

CCA is the largest bottler of non-alcoholic ready-to-drink beverages in the Asia-Pacific region and one of the top five Coca-Cola bottlers in the world.

CCA employs more than 17,000 people and has access to 230 million consumers through over 500,000 active customers.

Beverages – 90% of revenue

CCA operates in 5 countries – Australia, New Zealand, Fiji, Indonesia and PNG.

Food – 10% of revenue

SPC Ardmona is the largest supplier of ready-to-eat fruit and vegetable products in Australia.

Broadening our beverage portfolio

Since 2001, non-carbonated beverages and food have grown from 5% to 33% of revenue and there remains considerable scope to increase our market share of these fast growing categories.

In the past 5 years CCA has diversified its portfolio of products to include water, sports drinks, fruit juices, coffee, ready-to-drink teas, packaged ready-to-eat fruit and vegetable products and premium alcoholic beverages.

We have delivered a solid pipeline of new products which has helped drive demand across our markets. 2006 has seen a step up in the quality of our new product offerings combined with exceptional launch execution.

1 CCA Group EBIT of $580.5 million, before significant items, included ($0.3) million of share of joint venture net losses not included in the above summary.

2 CCA Group capital employed of $3,545.3 million as at 31 December 2006 includes ($77.4) million of corporate capital employed not included in the above summary.

Note: Market share information as per CCA 2006 Annual Report.

Australia

2006 Financial summary	A$m	% of CCA
Trading revenue	2,198.9	51
EBIT[1]	397.3	68
Capital employed[2]	875.8	25

Leading Brands

CCA Market Share

Carbonated beverages

Key brands: Coke, Fanta, Sprite

Major competitor: Pepsi/Schweppes

Growth drivers: Non-sugar

Category growth (3 yrs): 0%

Water

Key brands: Mt Franklin, Pump

Major competitor: P&N

Growth drivers:
Cold single serve packs

Category growth (3 yrs): 5.2%

Juice

Key brands: Goulburn Valley

Major competitor: Berri

Growth drivers: Health & well being

Category growth (3 yrs): 2.9%

Sports

Key brands: Powerade

Major competitor: Pepsi/Schweppes

Growth drivers: Health & well being

Category growth (3 yrs): 7.1%

Energy

Key brands: Mother

Major competitor: Frucor

Growth drivers:
Product innovation & lifestyle

Category growth (3 yrs): 13.1%

Market share data relates to the foodstores channel.

New Zealand & Fiji

2006 Financial summary	A$m	% of CCA
Trading revenue	416.3	10
EBIT[1]	65.1	11
Capital employed[2]	396.3	11

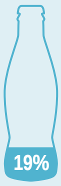
Leading Brands

CCA Market Share (NZ)

Carbonated beverages
Key brands: Coke, Fanta, Sprite
Major competitor: Housebrands
Growth drivers: Non-sugar
Category growth (3 yrs): 5.3%

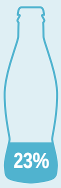
Water
Key brands: Pump, Kiwi Blue
Major competitor: Frucor
Growth drivers: Health & well being
Category growth (3 yrs): 32.8%

Juice
Key brands: Keri
Major competitor: Frucor
Growth drivers: Chilled juice
Category growth (3 yrs): 11.7%



Sports
Key brands: Powerade
Major competitor: n/a
Growth drivers: Health & well being
Category growth (3 yrs): 18.6%

Energy
Key brands: E2, Lift Plus
Major competitor: Frucor
Growth drivers:
Product innovation & lifestyle
Category growth (3 yrs): 25.3%



Market share data relates to the grocery and petroleum channels.

Indonesia & PNG

2006 Financial summary	A$m	% of CCA
Trading revenue	470.8	11
EBIT[1]	17.6	3
Capital employed[2]	252.3	7

Leading Brands

CCA Market Share (Indonesia)

Carbonated beverages
Key brands: Sprite, Fanta, Coke
Major competitor: Pepsi
Growth drivers:
New flavours and packs
Category growth (3 yrs): -2.0%

RTD Tea
Key brands: Frestea
Major competitor: Sosro
Growth drivers: Green tea
Category growth (3 yrs): 6.0%

Water
Key brands: Ades
Major competitor: Aqua
Growth drivers: Low availability of quality drinking water
Category growth (3 yrs): 9.0%

Sports
Key brands: Powerade Isotonik
Major competitor: Pocari Sweat
Growth drivers: Health & well being
Category growth (3 yrs): 130.0%

Market share data relates to all channels.

Food & Services

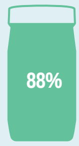
2006 Financial summary	A$m	% of CCA
Trading revenue	555.6	12
EBIT[1]	82.8	15
Capital employed[2]	1399.2	39

Leading Brands

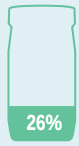
CCA Market Share

Canned fruit
Key brands: Goulburn Valley, SPC
Major competitor: Golden Circle
Growth drivers:
Resealable fridge pack
Category growth (3 yrs): 11.7%

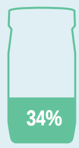
Fruit snacks
Key brands: Goulburn Valley, SPC
Major competitor: n/a
Growth drivers: Health & well being
Category growth (3 yrs): 9.7%



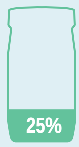
Spreads
Key brands: IXL
Major competitor: Cottees, St Dalfour
Growth drivers: Premium jams, reduced sugar
Category growth (3 yrs): 0.3%



Tinned tomatoes
Key brands: Ardmona, SPC
Major competitor: Italian imports
Growth drivers: Value added products
Category growth (3 yrs): -0.8%



Baked beans & spaghetti
Key brands: SPC
Major competitor: Heinz
Growth drivers: Nutrition, innovation
Category growth (3 yrs): 3.5%



Australia

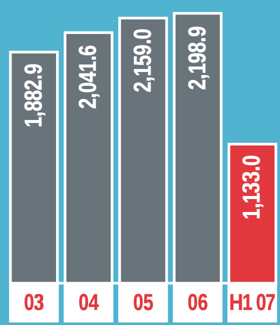
Products

Carbonated Beverages	Sports

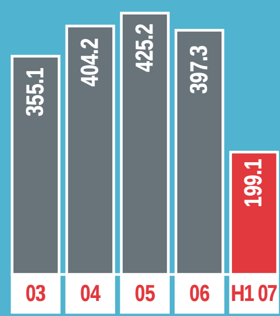
Key Facts

Production facilities	9
Production lines	37
Warehouses	19
Cross dock locations	32
Employees	3,658
Stock keeping units	520
Number of coolers (approx)	120,000
Number of customers (approx)*	84,000

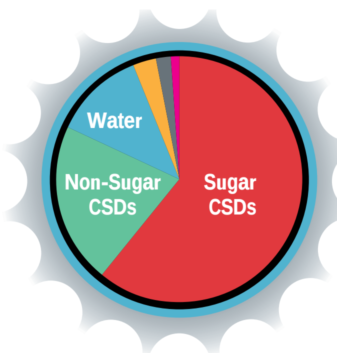
Revenue[1] $m



EBIT[1] $m

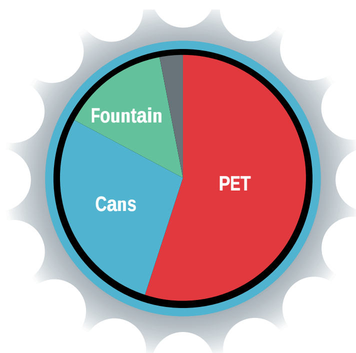


Category Mix (unit cases)



- 61% Sugar CSDs
- 21% Non-sugar CSDs
- 12% Water
- 3% Sports
- 2% Other
- 1% Juice

Package Mix (unit cases)

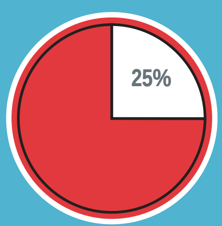


- 55% PET
- 28% Cans
- 14% Fountain
- 3% Other

Note: All 2003 numbers prepared under AGAAP. All 2004–2007 numbers prepared under AIFRS.
1 2006–2007 numbers based on new reporting segments announced on 25 July 2007. 2003–2005 numbers based on old segment reporting.
* Excludes Hotels, Restaurants and Cafes (HORECA) and vending. Non-alcoholic ready-to-drink only.

RTD Tea | Water | Juice

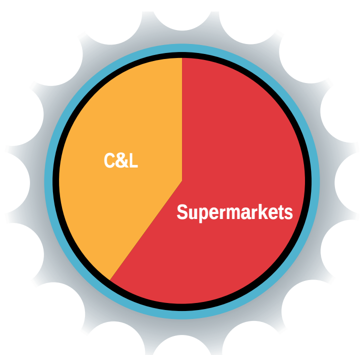
Capital Employed



Financials

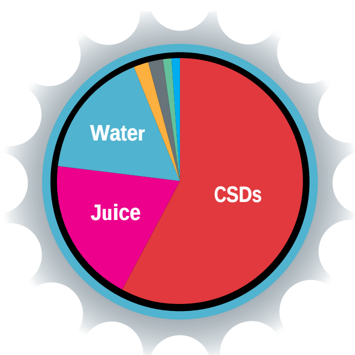
	2003	2004	2005	2006	H107
Revenue ($ million)	1,882.9	2,041.6	2,159.0	2,198.9	**1,133.0**
Volume (million unit cases)	301.2	322.9	322.0	310.4	**151.3**
Revenue per unit case	$6.25	$6.32	$6.70	$7.08	**$7.49**
EBIT ($ million)	355.1	404.2	425.2	397.3	**199.1**
EBIT margin	18.9%	19.8%	19.7%	18.1%	**17.6%**
Capex to revenue	5.2%	6.3%	7.8%	2.9%	**5.2%**

Channel Mix (unit cases)



60% Supermarkets
40% C&L

Beverage Market* (unit cases)



58% CSDs
19% Juice
17% Water
2% Sports
2% Other
1% RTD Tea/Coffee
1% Energy

* Non-alcoholic ready-to-drink

New Zealand & Fiji

Products

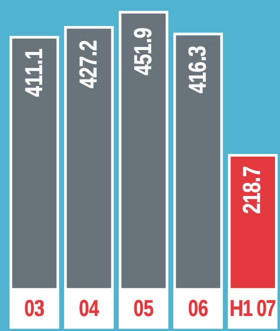
Carbonated Beverages

Sports

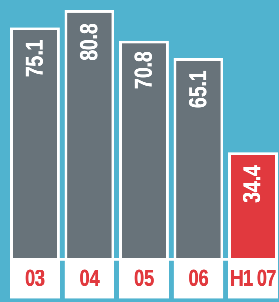
Key Facts

	NZ	Fiji
Production Facilities	5	1
Production Lines	13	4
Warehouses	4	5
Employees	1,025	254
Numbers of Coolers (approx)	24,500	3,331
Stock Keeping units (approx)	373	147
Number of Customers (approx)	18,600	3,030

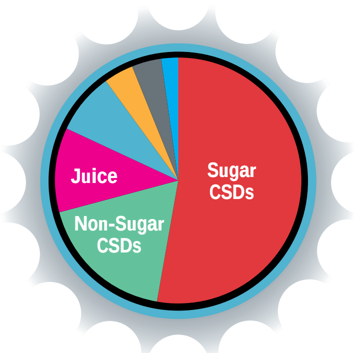
Revenue $m



EBIT $m

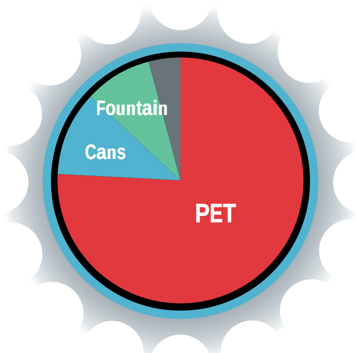


Category Mix (unit cases)



53% Sugar CSDs
18% Non-sugar CSDs
11% Juice
8% Water
4% Sports
4% Other
2% Energy

Package Mix (unit cases)



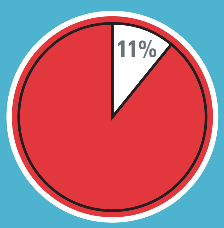
76% PET
11% Cans
9% Fountain
4% Other

Note: All 2003 numbers prepared under AGAAP. All 2004–2007 numbers prepared under AIFRS.

Water

Juice

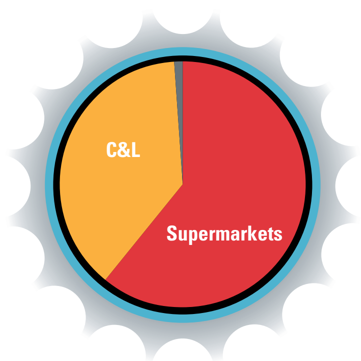
Capital Employed



Financials

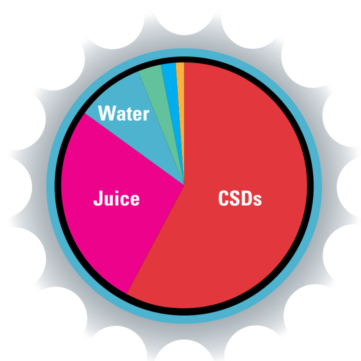
	2003	2004	2005	2006	H107
Revenue ($ million)	411.1	427.2	451.9	416.3	**218.7**
Volume (million unit cases)	67.3	67.7	67.1	65.7	**31.6**
Revenue per unit case	$6.11	$6.31	$6.73	$6.34	**$6.92**
EBIT ($ million)	75.1	80.8	70.8	65.1	**34.4**
EBIT margin	18.3	18.9	15.7	15.6%	**15.7%**
Capex to revenue	5.1%	5.4%	5.8%	14.0%	**8.5%**

Channel Mix (unit cases)



61% Supermarkets
38% C&L
1% Other

Beverage Market* (New Zealand)



58% CSDs
27% Juice
9% Water
3% Flavoured Milk
2% Energy
1% Sports

* Non-alcoholic ready-to-drink

Indonesia & PNG

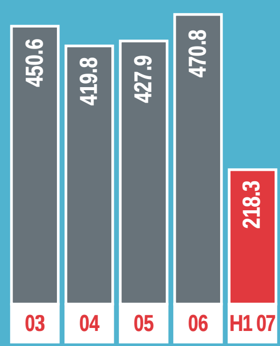
Products

Carbonated Beverages | **RTD Tea**

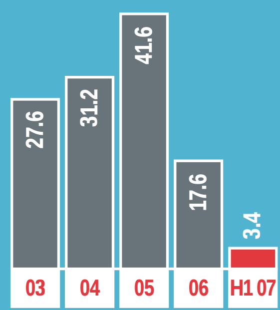
Key Facts

	Indonesia	PNG
Production facilities	10	1
Production lines	31	6
Warehouses	121	8
Employees	8,000	540
Stock keeping units	131	96
Number of coolers (approx)	104,000	8,800
Number of customers (approx)	410,000	7,400

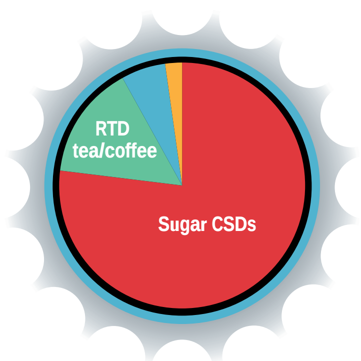
Revenue $m



EBIT $m

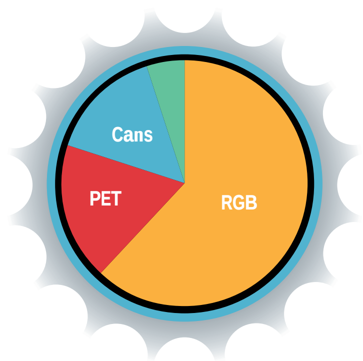


Category Mix (Indonesia)



- 76% Sugar CSDs
- 16% RTD tea/coffee
- 6% Water
- 2% Sports

Package Mix (Indonesia)



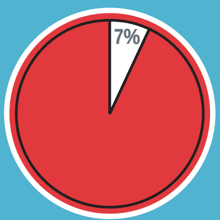
- 62% RGB
- 18% PET
- 15% Cans
- 5% Fountain & Other

Note: All 2003 numbers prepared under AGAAP. All 2004–2007 numbers prepared under AIFRS.

Sports

Water

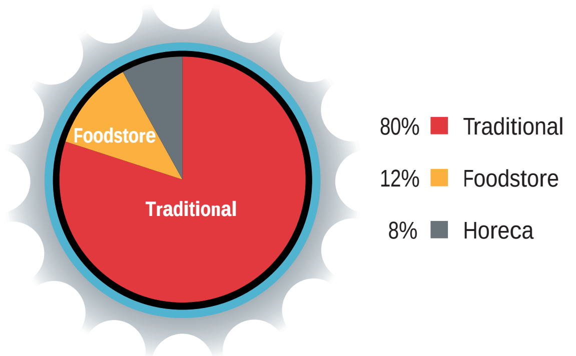
Capital Employed



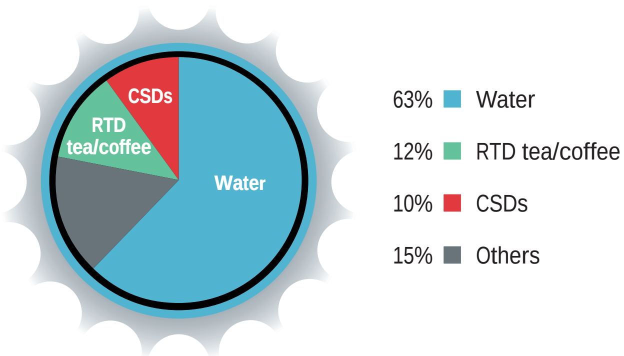
Financials

	2003	2004	2005	2006	H107
Revenue ($ million)	450.6	419.8	427.9	470.8	**218.3**
Volume (million unit cases)	109.5	113.1	124.0	110.7	**50.5**
Revenue per unit case	$4.12	$3.71	$3.45	$4.25	**$4.32**
EBIT ($ million)	27.6	31.2	41.6	17.6	**3.4**
EBIT margin	6.1%	7.4%	9.7%	3.7%	**1.6%**
Capex to revenue	4.1%	6.1%	9.0%	8.2%	**1.4%**

Channel Mix (Indonesia)



Beverage Market* (Indonesia)



* Non-alcoholic ready-to-drink

Food & Services

Products

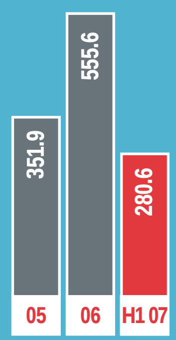
Quirks AUSTRALIA

Coffee | Water | Refrigeration | Packaged Fruit/Fruit Snacks

Key Facts

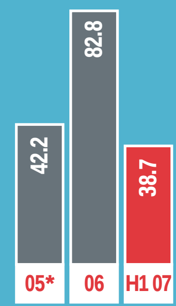
	SPC Ardmona	Neverfail	Quirks	Grinders
Production facilities	5	6	–	1
Production lines	54	6	–	4
Warehouses	4	6	–	5
Employees (> 3,000 during fruit processing season)	1,233	270	180	70
Domestic SKUs	1,280	5	–	940
International SKUs	580	–	–	–

Revenue[1] $m



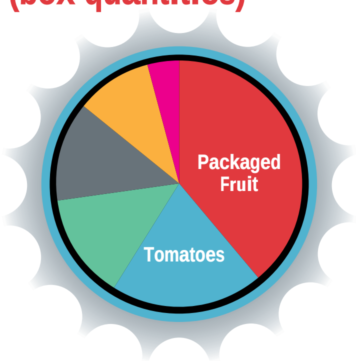
* 10 months only

EBIT[1] $m



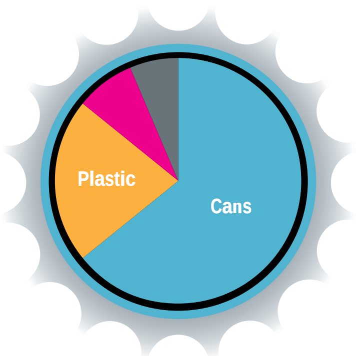
* 10 months only

SPCA Category Mix (box quantities)



39% Packaged Fruit
14% Tomatoes
13% Baked Beans & Spaghetti
10% Fruit Snacks
4% Spreads
20% Other

SPCA Package Mix (box quantities)



64% Cans
22% Plastic
8% Glass
6% Other

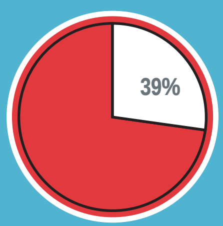
Note: All 2003 numbers prepared under AGAAP. All 2004–2007 numbers prepared under AIFRS.
1 2006–2007 numbers based on new reporting segments announced on 25 July 2007. 2003–2005 numbers based on old segment reporting.

Spreads

Baked Beans/Spaghetti

Tomatoes

Capital Employed



Financials

	2005 10 months	2006	H107
Revenue ($ million)	351.9	555.6	**280.6**
EBIT ($ million)	42.2	82.8	**38.7**
EBIT margin	12.0%	14.9%	**13.8%**
Capex to revenue	6.2%	18.6%	**7.8%**

SPCA Channel Mix
(box quantities)

SPCA Market Position

Packaged Fruit	**1**
Tinned tomatoes	**1**
Baked beans and spaghetti	**2**
Henry Jones spreads	**2**

Pacific Beverages Joint Venture

Products

Beer | **ARTDs and Spirits**

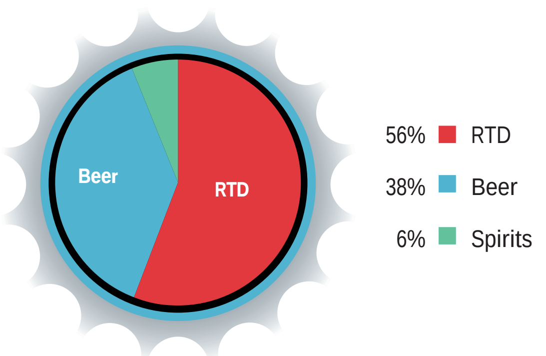
Key Facts

Pacific Beverages is the 50:50 joint venture between Coca-Cola Amatil Limited and SABMiller plc, one of the world's leading brewers, to sell and distribute imported premium beer in Australia. Pacific Beverages imports SABMiller's international premium beer brands, Peroni Nastro Azzurro, Miller Genuine Draft, Pilsner Urquell and Miller Chill into the Australian market.

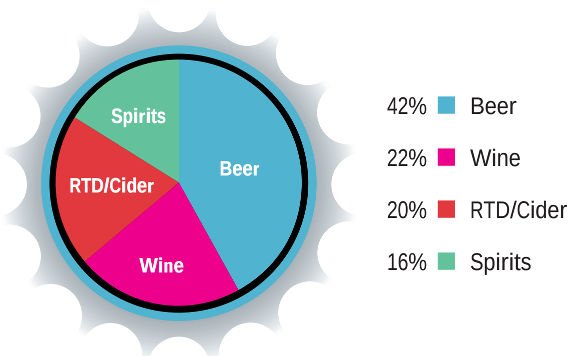
Pacific Beverages also sells and distributes the premium spirit portfolio of global premium spirits distributor Maxxium. Major brands include Jim Beam, Canadian Club, Remy Martin, Cointreau, The Famous Grouse and ABSOLUT VODKA.

Beer Stock Keeping Units	**4**	Employees (approx)	**320**
Spirits & RTD Stock Keeping Units	**170**	Number of Customers (approx)	**24,000**

Category Mix (unit cases)



Alcoholic Beverage Market



Five Year Financial Performance Summary

	$AUD	H1 07[1,4]	2006[1,4]	2005[1,4]	2004[1,4]	2003[1,4]
Volume — unit cases	million	**289.2**	630.4	639.1	626.4	599.7
Trading Revenue — Beverages	$ million	**1,952.5**	3,923.7	3,669.5	3,450.1	3,357.1
Trading Revenue — Food	$ million	**209.0**	429.4	351.9	—	—
EBIT[2]	$ million	**284.5**	580.5	570.6	518.3	470.0
EBIT Margin[2]	%	**13.2**	13.3	14.2	15.0	14.0
Operating Cash Flow	$ million	**143.3**	468.4	436.7	381.0	384.3
Capital Expenditure to Revenue[3]	%	**5.1**	6.5	7.5	6.1	4.8
Return on Average Capital Employed[2]	%	**17.2**	16.3	17.5	21.6	10.2
CCA Group						
Net Profit[2]	$ million	**160.9**	323.5	320.5	274.3	238.8
Significant Items (net of tax)	$ million	**–20.0**	41.1	—	2.3	–44.6
Net Profit	$ million	**140.9**	282.4	320.5	276.6	194.2
Gearing Ratios						
EBIT Interest Cover[2]	times	**4.0**	4.0	4.1	4.7	4.1
Net Debt to Equity	%	**147.4**	141.1	149.7	164.8	54.1
Balance Sheet						
Net Debt	$ million	**2,106.3**	2,074.6	2,132.7	1,536.8	1,579.5
Equity	$ million	**1,429.0**	1,470.7	1,424.8	932.5	2,921.7
Capital Employed (period end)	$ million	**3,535.3**	3,545.3	3,557.5	2,469.3	4,501.2
Per Share Information						
Basic Earnings per share — before significant items	cents	**21.4**	43.2	43.3	39.0	34.3
Basic Earnings per share	cents	**18.7**	37.7	43.3	39.3	27.9
Dividends per share	cents	**15.5**	32.5	31.5	28.0	23.0
Level of franking — Final	%	**na**	100	100	100	75
— Interim	%	**100**	100	100	100	50

1 For 2004 – H1 07 the financial information has been prepared under Australian equivalents to International Financial Reporting Standards (AIFRS), and for 2003 the financial information has been prepared under the previous framework of Australian Accounting Standards (AGAAP).

2 Before significant items.

3 2004 – 2006 capital expenditure includes purchases of returnable containers owing to a change in accounting policy in 2004, whereby returnable containers were reclassified from inventories to property, plant and equipment. 2003 and prior years have not been restated for this change.

4 Includes South Korea.

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COCA-COLA CCA AMATIL

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